

3003 Tasman Drive, Santa Clara, CA 95054 www.svb.com

For release at 1:00 P.M. (Pacific Time) April 22, 2010

Contact: Meghan O'Leary Investor Relations (408) 654-6364

NASDAQ: SIVB

# **SVB FINANCIAL GROUP ANNOUNCES 2010 FIRST QUARTER FINANCIAL RESULTS**

SANTA CLARA, Calif. — April 22, 2010 — SVB Financial Group (NASDAQ: SIVB) today announced financial results for the first quarter ended March 31, 2010.

Consolidated net income available to common stockholders for the first quarter of 2010 was \$18.6 million, or \$0.44 per diluted common share, compared to \$6.0 million, or \$0.16 per diluted common share, for the fourth quarter of 2009, and a net loss applicable to common stockholders of \$11.8 million, or \$0.36 per diluted common share, for the first quarter of 2009. Consolidated net income available to common stockholders for the fourth quarter of 2009 included a non-cash charge of \$11.4 million related to our redemption of preferred stock issued under the U.S. Treasury's Capital Purchase Program ("CPP"). Excluding the \$11.4 million charge, net income available to common stockholders for the fourth quarter of 2009 was \$17.5 million, or \$0.47 per diluted common share. (See non-GAAP reconciliation under section "Use of Non-GAAP Financial Measures" provided below).

Highlights of our first quarter 2010 results (compared to fourth quarter 2009, unless otherwise noted) included:

- Growth in average deposit balances of \$1.1 billion, or 11.0 percent.
- Growth in average interest-earning investment securities balances of \$714.9 million or 21.7 percent, which we have increased as a result of our continued growth in deposits.
- A provision for loan losses of \$10.7 million, a decrease of \$6.6 million compared to the fourth quarter of 2009.
- Although we did not see growth in average loan balances, and utilization of credit commitments remained
  low during the first quarter of 2010, we continue to make new loans, as we have throughout the
  downturn. During the first quarter of 2010, we added 318 new loan clients, resulting in \$233.1 million in
  new funded loans. The decrease in average loan balances of \$252.4 million, or 5.8 percent, was the
  primary driver for the decrease of \$1.3 million in net interest income (fully taxable equivalent basis).
- An increase in noninterest expense of \$10.7 million, or 12.1 percent, primarily due to increased compensation expense from higher incentive compensation and Employee Stock Ownership Plan ("ESOP") expenses, as well as seasonal increases in salaries and related expenses. Incentive compensation and ESOP expenses for the first quarter 2010 reflect our current expectation that we will meet our internal targets for 2010 as compared to our 2009 incentive compensation levels, which were at half of target levels as we did not meet our internal targets.

"In the first quarter, credit quality continued to improve, deposits remained strong, and gains from our venture capital-related activities increased," said Ken Wilcox, President and CEO of SVB Financial Group. "We also saw meaningful improvements in the economy and among our clients."

"Our clients appear more confident about their prospects than they've been in many quarters. The number of deals we booked in the first quarter was higher than in any recent quarter, and our pipeline is continuing to grow. While it's difficult to predict exactly how the recovery will play out from quarter to quarter, our clients appear to be preparing for more robust business opportunities ahead, which we believe will translate into growth for SVB."

# First Quarter 2010 Summary

	_					Tr	ree	months ended		% Chan	ge from		
		March 31,			December 31,			March 31,		December 31,	March 31	,	
(Dollars in millions, except share data and ratios)		2010	_	_	2009	_	_	2009	-	2009	2009		
Income Statement: Diluted earnings (loss) per common share	\$	0.44		\$	0.16		\$	(0.36)		175.0 %	N	IM	0/
Net income (loss) attributable to SVBFG	Ψ	18.6		Ψ	20.7		Ψ	(8.2)		(10.1)		IM	/6
Net income (loss) available to common stockholders		18.6			6.0			(11.8)		NM		IM	
Net interest income		100.8			102.1			91.5		(1.3)		).2	
Provision for loan losses		10.7			17.3			43.5		(38.2)	(75		
Noninterest income (loss)		49.3			40.7			(5.6)		21.1		IM	
Noninterest income (ioss)		98.6			87.9			87.1		12.2		3.2	
Non-GAAP net income (loss) available to		30.0			07.3			07.1		12.2	10		
common stockholders (1)		18.6			17.5			(7.7)		6.3	N	IM	
Non-GAAP diluted earnings (loss) per common share (1)		0.44			0.47			(0.23)		(6.4)		IM	
Non-GAAP noninterest income, net of		0			0			(0.20)		(0)			
noncontrolling interests (1)		35.4			34.1			25.0		3.8	41	.6	
Non-GAAP noninterest expense, net of		00.4			04.1			20.0		0.0		.0	
noncontrolling interests (1)		95.3			84.6			79.7		12.6	19	9.6	
Fully Taxable Equivalent:		101.1		•	100 7		•	00.4		(4.0)	4.0		
Net interest income (2)	\$	101.4		\$	102.7		\$	92.1		(1.3) %		).1	%
Net interest margin		3.30	%		3.57	%		3.97	%	(7.6)	(16	5.9)	
Shares Outstanding:													
Common		41,526,122			41,338,389			32,935,515		0.5 %	26	6.1	%
Basic weighted average		41,404,501			36,475,822			32,931,714		13.5	25	5.7	
Diluted weighted average		42,291,467			37,214,151			32,931,714		13.6	28	3.4	
Balance Sheet:													
Average total assets	\$	13,565.4		\$	12,487.1		\$	10,456.4		8.6 %	20	.7	0/
Average loans, net of unearned income	Ψ	4,115.6		Ψ	4,368.0		Ψ	5,116.3		(5.8)	(19		/0
Average interest-earning investment securities		4,010.1			3,295.3			1.464.2		21.7	173		
Average interest-earning investment securities  Average noninterest-bearing demand deposits		6,710.9			5.998.4			4,636.6		11.9	44		
Average interest-bearing demand deposits					3.884.5			•		9.6		9.3	
		4,256.3			- ,			3,291.2					
Average total deposits		10,967.2			9,882.9			7,927.7		11.0		3.3	
Average short-term borrowings		44.7			49.5			47.0		(9.7)	•	1.9)	
Average long-term debt		862.4			868.9			970.2		(0.7)	(11		
Period-end total assets		14,125.2 4.205.2			12,841.4 4.548.1			10,955.0		10.0	28		
Period-end loans, net of unearned income		,			,			5,003.1		(7.5)	(15		
Period-end investment securities		4,939.1			4,491.8			2,032.2		10.0	143		
Period-end noninterest-bearing demand deposits		7,012.3			6,299.0			5,228.8		11.3	34		
Period-end interest-bearing deposits Period-end total deposits		4,501.0 11,513.3			4,032.9 10,331.9			3,253.5 8,482.3		11.6 11.4	38 35		
Off Delevery Object													
Off-Balance Sheet: Average total client investment funds	\$	15,068.6		\$	16,101.1		\$	17,701.3		(6.4) %	(1.4	1.9)	0/
Period-end total client investment funds	Ψ	15,058.5		Ψ	15,597.8		Ψ	16,894.7		(3.5)	(10		70
Total unfunded credit commitments		5,251.3			5,338.7			5,072.6		(1.6)		3.5	
Earnings Ratios: Return on average assets (annualized) (3)		0.55	%		0.66	%		(0.32)	9/	(16.7) %	N	IM	0/.
Return on average assets (all Indalized) (5)		0.55	/6	0	0.00	/6	,	(0.32)	70	(10.7) /	, ,,		/0
stockholders' equity (annualized) (4)		6.47			2.44			(6.07)		165.2	N	IM	
Asset Ovella Belle													
Asset Quality Ratios: Allowance for loan losses as a percentage of													
total gross loans		1.61	%		1.58	%		2.18	%	1.9 %	(26	5.1)	%
Gross charge-offs as a percentage of average total													
gross loans (annualized)		2.07			2.98			3.30		(30.5)	(37	'.3)	
Net charge-offs as a percentage of average total		4.40			0.04			0.04		(40.0)	<i>(</i> = 4	-\	
gross loans (annualized)		1.46			2.84			3.21		(48.6)	(54	1.5)	
Other Ratios:													
Total risk-based capital ratio		20.72	%		19.94	%		18.75	%	3.9 %	. 10	).5	%
Operating efficiency ratio (5)		65.44			61.29			100.74		6.8	(35	5.0)	
Period-end loans, net of unearned income, to deposits		36.53			44.02			58.98		(17.0)	(38	3.1)	
Average loans, net of unearned income, to deposits		37.53			44.20			64.54		(15.1)	(41	.9)	
Non-GAAP Ratios: (1)													
Fangible common equity to tangible assets		8.30	%		8.78	%		6.99	%	(5.5) %	. 18	3.7	%
Fangible common equity to risk-weighted assets		16.01	,-		15.05	,		10.17	, -	6.4		'.4	, -
Non-GAAP return on average assets (annualized) (6)		0.55			0.66			(0.16)		(16.7)		IM	
Non-GAAP return on average common SVBFG		0.00			0.00			(0.10)		(1011)			
stockholders' equity (annualized) (7)		6.47			7.05			(3.96)		(8.2)	N	IM	
Non-GAAP operating efficiency ratio		69.72			61.84			68.02		12.7		2.5	
Other Statistics: Period-end SVB prime lending rate		4.00	٠,		4.00	٠.		4.00	01				%
Period-end SVB prime lending rate Average SVB prime lending rate		4.00			4.00	%		4.00 4.00	%	- %	•	-	70
Average 5vB prime lending rate Average full-time equivalent employees		1,270			1,256			1,258		1.1	4	.0	
Average ruil-tille equivalent employees	_	1,270			1,236			1,238		1.1	1	.0	

# NM- Not meaningful

- A reconciliation of non-GAAP calculations to GAAP is provided below under the section "Use of Non-GAAP Financial Measures". Interest income on non-taxable investments is presented on a fully taxable equivalent basis using the federal statutory income tax rate of 35.0 percent. The taxable equivalent adjustments were \$0.5 million, \$0.5 million and \$0.6 million for the quarters ended March 31, 2010, December 31, 2009 and March 31, 2009, respectively.

- (3) Ratio represents annualized consolidated net income (loss) attributable to SVB Financial Group ("SVBFG") divided by quarterly average assets.
- (4) Ratio represents annualized consolidated net income (loss) available to common stockholders divided by quarterly average SVBFG stockholders' equity (excluding preferred equity).
- (5) The operating efficiency ratio is calculated by dividing noninterest expense by total taxable equivalent net interest income plus noninterest income.
- (6) Ratio represents non-GAAP annualized consolidated net income (loss) attributable to SVBFG (excluding a non-tax deductible goodwill impairment charge of \$4.1 million recorded in the first guarter of 2009) divided by guarterly average assets.
- (7) Ratio represents non-GAAP annualized consolidated net income (loss) available to common stockholders (excluding a non-tax deductible charge of \$11.4 million related to CPP repayment in the fourth quarter of 2009 and a non-tax deductible goodwill impairment charge of \$4.1 million recorded in the first quarter of 2009) divided by quarterly average SVBFG stockholders' equity (excluding preferred equity).

#### **Net Interest Income and Margin**

Net interest income, on a fully taxable equivalent basis, was \$101.4 million for the first quarter of 2010, compared to \$102.7 million for the fourth quarter of 2009 and \$92.1 million for the first quarter of 2009. The following table provides a summary of changes in interest income and interest expense attributable to both volume and rate changes from the fourth quarter of 2009 to the first quarter of 2010. Changes that are not solely due to either volume or rate are allocated in proportion to the percentage changes in average volume and average rate:

	Q1'10 compared to Q4'09											
	Incr	ease (de	crea	se) due to	cha	nge in						
(Dollars in thousands)	Volu	me		Rate		Total						
Interest income:												
Short-term investment securities	\$	318	\$	(40)	\$	278						
Investment securities	5	,414		(1,516)		3,898						
Loans	(6,	,267)		(49)		(6,316)						
(Decrease) in interest income, net	(	(535)		(1,605)		(2,140)						
Interest expense:												
Deposits		309		(737)		(428)						
Short-term borrowings		(2)		2		-						
Long-term debt		(30)		(368)		(398)						
Increase (decrease) in interest expense, net		277		(1,103)		(826)						
(Decrease) in net interest income	\$ (	(812)	\$	(502)	\$	(1,314)						

The decrease in net interest income, on a fully taxable equivalent basis, from the fourth quarter of 2009 to the first quarter of 2010, was primarily attributable to the following:

- A decrease in interest income from our loan portfolio of \$6.3 million driven principally by a decrease in average loan balances of \$252.4 million, reflecting continued efforts by some clients to deleverage their businesses.
- An increase in interest income of \$3.9 million from our interest-earning investment securities portfolio, primarily related to the growth in average balances of \$714.9 million due to the full quarter effect of purchases of new investments in the fourth quarter of 2009, as well as new investments in the first quarter of 2010. These investments were primarily purchases of agency-issued collateralized mortgage obligations, agency-issued mortgage-backed securities and U.S. agency securities, which were purchased as a result of our continued growth in deposits. This increase was partially offset by lower interest income earned on investments, which were purchased at lower yields due to the current low interest rate environment.

Net interest margin, on a fully taxable equivalent basis, was 3.30 percent for the first quarter of 2010, compared to 3.57 percent for the fourth quarter of 2009 and 3.97 percent for the first quarter of 2009. The decrease from the fourth quarter of 2009 to the first quarter of 2010 was primarily due to significant growth of our deposits, the majority of which were invested in overnight cash with the Federal Reserve, which earned 25 basis points throughout the first quarter of 2010. In addition, our net interest margin also decreased due to loan paydowns.

On an average basis, for the first quarter of 2010, 70.1 percent, or \$2.9 billion, of our outstanding gross loans were variable-rate loans that adjust at prescribed measurement dates upon a change in our prime-lending rate or other variable indices. This compares to 70.4 percent, or \$3.1 billion, for the fourth quarter of 2009 and 72.8 percent, or \$3.7 billion, for the first quarter of 2009.

#### **Investment Securities**

Our investment securities portfolio consists of both a fixed income investment portfolio, which primarily represents interest-earning investment securities, and a non-marketable securities portfolio, which primarily represents investments managed as part of our funds management business. Total investment securities were \$4.9 billion at March 31, 2010, compared to \$4.5 billion at December 31, 2009 and \$2.0 billion at March 31, 2009.

Average interest-earning investment securities were \$4.0 billion for the first quarter of 2010, compared to \$3.3 billion for the fourth quarter of 2009 and \$1.5 billion for the first quarter of 2009. Period-end interest-earning investment securities were \$4.3 billion at March 31, 2010, compared to \$3.9 billion at December 31, 2009 and \$1.6 billion at March 31, 2009.

Non-marketable securities were \$591.7 million (\$246.8 million net of noncontrolling interests) as of March 31, 2010, compared to \$553.5 million (\$233.0 million net of noncontrolling interests) as of December 31, 2009 and \$454.5 million (\$178.4 million net of noncontrolling interests) as of March 31, 2009. The increase from the fourth quarter of 2009 to the first quarter of 2010 was primarily attributable to additional capital calls for fund investments of \$25.3 million in the first quarter of 2010, as well as from unrealized gains of \$14.5 million from our non-marketable securities. Reconciliations of our non-GAAP non-marketable securities, net of noncontrolling interests, are provided below under the section "Use of Non-GAAP Financial Measures."

#### Loans

Average loans, net of unearned income, were \$4.1 billion for the first quarter of 2010, compared to \$4.4 billion for the fourth quarter of 2009 and \$5.1 billion for the first quarter of 2009. The decrease in average loan balances from the fourth quarter of 2009 to the first quarter of 2010 resulted primarily from decreases in loans to venture capital/private equity clients, as well as decreases from life science and hardware clients. Although loan balances have decreased, we continue to make new loans, adding 318 new loan clients in the first quarter of 2010, resulting in \$233.1 million in new funded loans.

Period-end loans, net of unearned income, were \$4.2 billion at March 31, 2010, compared to \$4.5 billion at December 31, 2009 and \$5.0 billion at March 31, 2009.

Our nonperforming loans totaled \$50.8 million at March 31, 2010, compared to \$52.7 million at December 31, 2009 and \$101.2 million at March 31, 2009. The allowance for loan losses related to nonperforming loans was \$9.5 million, \$8.9 million and \$40.9 million at March 31, 2010, December 31, 2009, and March 31, 2009, respectively.

The following table provides a summary of our loans individually equal to or greater than \$20 million by industry sector at March 31, 2010, December 31, 2009 and March 31, 2009:

	L	oans individu	ually e	equal	to or greate	r tha	an \$20	million at	
(Dollars in thousands, except ratios and client data)		March 31, 2010		December 31, 2009			ı	March 31, 2009	-
Technology	\$	341,302		\$	376,072		\$	493,835	_
Private equity		197,121			371,728			254,348	
Life sciences		22,000			45,667			28,750	
Private client services		77,456			87,179			102,491	
Premium wine		76,704			76,786			-	
All other sectors		-			20,125	_		48,687	
Total	\$	714,583		\$	977,557	_	\$	928,111	_
Loans individually equal to or greater than \$20 million as a percentage of total gross loans		16.9	%		21.3	%		18.4	. %
Total clients with loans individually equal to or greater than \$20 million		25			33			29	
Loans individually equal to or greater than \$20 million on nonaccrual status	\$	20,336		\$	20,407		\$	64,085	
Loans individually equal to or greater than \$20 million on nonaccrual status as a percentage of total loans greater than \$20 million		2.8	%		2.1	%		6.9	%

The decrease in loans individually equal to or greater than \$20 million from December 31, 2009 to March 31, 2010 was primarily due to lower utilization of lines of credit from our venture capital/private equity industry clients, as well as continued efforts by some clients to deleverage their businesses.

#### **Deposits**

Average deposits were \$11.0 billion for the first quarter of 2010, compared to \$9.9 billion for the fourth quarter of 2009 and \$7.9 billion for the first quarter of 2009. The increase in average deposit balances from the fourth quarter of 2009 to the first quarter of 2010 came primarily from increases in our noninterest-bearing demand deposits, which grew by \$712.6 million to \$6.7 billion, and increases in our interest-bearing sweep deposits, which grew by \$327.0 million to \$2.4 billion. The overall increase in average deposit balances was primarily due to our clients' desire to maintain short-term liquidity, as well as the lack of attractive investment opportunities off the balance sheet. Additionally, we saw growth in our interest-bearing sweep deposits due to our clients' desire to leverage the convenience of the daily sweep product combined with the competitive rates we pay on the product.

Period-end deposits were \$11.5 billion at March 31, 2010, compared to \$10.3 billion at December 31, 2009 and \$8.5 billion at March 31, 2009.

#### Noninterest Income (Loss)

Noninterest income was \$49.3 million for the first quarter of 2010, compared to noninterest income of \$40.7 million for the fourth quarter of 2009 and noninterest loss of \$5.6 million for the first quarter of 2009. The increase in noninterest income from the fourth quarter of 2009 to the first quarter of 2010 was primarily driven by the following factors:

• Net gains on investment securities of \$16.0 million for the first quarter of 2010, compared to net gains of \$6.7 million for the fourth quarter of 2009 and net losses of \$35.0 million for the first quarter of 2009. The net gains of \$16.0 million for the first quarter of 2010 were primarily due to unrealized gains of \$12.5 million from our managed funds of funds as a result of higher valuations and realized gains of \$3.0 million from distributions to our managed funds of funds. The following table provides a summary of net gains on investment securities for the three months ended March 31, 2010 and December 31, 2009:

	Three months ended													
					March 3	31, 2010					December 31, 2009			
(Dollars in thousands)	In	naged Co- vestment Funds	F	lanaged unds Of Funds	Del	ot Funds	,	Other		Total		Total		
Unrealized gains	\$	889	\$	12.454	\$	813	\$	374	\$	14.530	\$	6.675		
Realized (losses) gains	Ψ	(1,966)	Ψ	3,002	Ψ	447	Ψ	(9)	Ψ	1,474	Ψ	6		
Total (losses) gains on investment securities, net	\$	(1,077)	\$	15,456	\$	1,260	\$	365	\$	16,004	\$	6,681		
Less: (losses) income attributable to noncontrolling interests, including carried interest		(1,402)		14,120		60				12,778		5,853		
Non-GAAP net gains on investment securities, net of noncontrolling interests	\$	325	\$	1,336	\$	1,200	\$	365	\$	3,226	\$	828		

As of March 31, 2010, we held investments, either directly or through nine of our managed investment funds, in 471 venture capital and private equity funds, 72 companies and five debt funds.

• Net gains on derivative instruments of \$2.0 million for the first quarter of 2010, compared to net gains of \$1.4 million for the fourth quarter of 2009 and net gains of \$1.8 million for the first quarter of 2009. The following table provides a summary of our net gains on derivative instruments:

		Three months ended										
(Dollars in thousands)	March 31, 2010		December 31, 2009			rch 31, 2009						
Gains on foreign exchange forward contracts, net:												
Gains on client foreign exchange forward contracts, net	\$	292	\$	426	\$	496						
Gains on internal foreign exchange forward contracts, net (1)		2,046		406		1,943						
Total gains on foreign exchange forward contracts, net	<u> </u>	2,338		832		2,439						
Change in fair value of interest rate swap		-		-		(170)						
Net (losses) gains on equity warrant assets		(356)		538		(455)						
Total gains on derivative instruments, net	\$	1,982	\$	1,370	\$	1,814						

Represents the change in fair value of foreign exchange forward contracts used to economically reduce our foreign exchange exposure related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded on the line item "Other" as part of noninterest income, a component of consolidated net income.

The increase in net gains on derivative instruments from the fourth quarter of 2009 to the first quarter of 2010 was primarily driven by the following factors:

- Net gains of \$2.0 million from foreign exchange forward contracts hedging our foreign currency denominated loans in the first quarter of 2010, compared to net gains of \$0.4 million in the fourth quarter of 2009. The net gains of \$2.0 million in the first quarter of 2010 were offset by net losses of \$2.0 million from revaluation of foreign currency denominated loans that are included in other noninterest income.
- Net losses on equity warrant assets of \$0.4 million for the first quarter of 2010, compared to net gains of \$0.5 million for the fourth quarter of 2009. The net losses on equity warrant assets of \$0.4 million for the first quarter of 2010 were primarily driven by \$1.8 million from warrant cancellations and expirations, partially offset by net gains of \$0.8 million from the exercise of certain warrant positions and net gains of \$0.6 million from valuation increases in our warrant portfolio.
- A decrease in other noninterest income of \$2.1 million, mainly driven by net losses of \$2.0 million from revaluation of our foreign currency denominated loans for the first quarter of 2010, compared to net gains of \$0.1 million for the fourth quarter of 2009. The net losses of \$2.0 million for the first quarter of 2010 were primarily due to the strengthening of the U.S. dollar against the Pound Sterling.

Non-GAAP noninterest income, net of noncontrolling interests, was \$35.4 million for the first quarter of 2010, compared to \$34.1 million for the fourth quarter of 2009 and \$25.0 million for the first quarter of 2009. Reconciliations of our non-GAAP noninterest income and non-GAAP net gains (losses) on investment securities, both of which exclude amounts attributable to noncontrolling interests, are provided below under the section "Use of Non-GAAP Financial Measures."

#### **Noninterest Expense**

Noninterest expense was \$98.6 million for the first quarter of 2010, compared to \$87.9 million for the fourth quarter of 2009 and \$87.1 million for the first quarter of 2009.

The following table provides a summary of certain noninterest expense items:

			nonths ended	ed				
(Dollars in thousands)	М	arch 31, 2010	Dec	ember 31, 2009	М	arch 31, 2009		
Compensation and benefits:								
Salaries and wages	\$	29,182	\$	26,481	\$	28,962		
Incentive Compensation Plan		10,952		7,872		5,039		
Employee Stock Ownership Plan		2,282		-		-		
Other employee benefits (1)		17,414		14,236		14,279		
Total compensation and benefits		59,830		48,589		48,280		
FDIC assessments		5,049		3,182		2,675		
Impairment of goodwill		-		-		4,092		
(Reduction of) provision for unfunded credit commitments		(1,507)		1,999		(2,284)		
Other (2)		35,204		34,137		34,377		
Total noninterest expense	\$	98,576	\$	87,907	\$	87,140		
Period-end full-time equivalent employees		1,271		1,258		1,262		

<sup>(1)</sup> Other employee benefits expense includes employer payroll taxes, group health and life insurance, share-based compensation, 401k, warrant and retention plans, agency fees and other employee related expenses."

The increase in noninterest expense from the fourth quarter of 2009 to the first quarter of 2010 was primarily attributable to the following:

- An increase of \$11.2 million in compensation and benefits expense, primarily as a result of the following:
  - An increase of \$5.4 million in incentive compensation related expenses (including ESOP expenses), which reflects our current expectation that we will meet our internal targets for 2010 as compared to our 2009 incentive compensation levels, which were at half of target levels as we did not meet our internal targets. In addition to lower incentive compensation levels, no ESOP expenses or merit increases were recorded in 2009.
  - An increase of \$3.2 million in other employee benefits related mainly to 401k and payroll tax expenses due to payments of 2009 incentive compensation in the first guarter of 2010.
  - An increase of \$2.7 million in salaries and wages expense primarily due to seasonal accruals of vacation benefits, as well as an increase in the number of average full-time equivalent ("FTE") employees, which increased by 14 to 1,270 FTEs for the first quarter of 2010, compared to an average of 1,256 FTEs for the fourth quarter of 2009.
- An increase of \$1.9 million in FDIC assessments primarily attributable to an increase in average deposit balances in the first quarter of 2010, as well as an increase in FDIC assessment rates.
- A reduction of provision for unfunded credit commitments of \$1.5 million for the first quarter of 2010, compared to a provision of \$2.0 million for the fourth quarter of 2009. The reduction of provision for unfunded credit commitments of \$1.5 million for the first quarter of 2010 was reflective of a decrease in our total unfunded credit commitments, as well as a decrease in our estimate of commitments expected to fund. Total unfunded credit commitments decreased by \$87.4 million to \$5.25 billion at March 31, 2010, compared to \$5.34 billion at December 31, 2009.

<sup>(2)</sup> Other noninterest expense includes professional services, premises and equipment, net occupancy, business development and travel, correspondent bank fees and other noninterest expenses. For further details of noninterest expense items, please refer to "Interim Consolidated Statements of Income".

Non-GAAP noninterest expense, net of noncontrolling interests, was \$95.3 million for the first quarter of 2010, compared to \$84.6 million for the fourth quarter of 2009 and \$79.7 million for the first quarter of 2009. Reconciliations of our non-GAAP noninterest expense, net of noncontrolling interests, are provided below under the section "Use of Non-GAAP Financial Measures."

#### **Income Tax Expense**

Our effective tax rate was 38.4 percent for the first quarter of 2010, compared to 39.6 percent for the fourth quarter of 2009 and 22.9 percent for the first quarter of 2009. The decrease in the tax rate from the fourth quarter of 2009 to the first quarter of 2010 was primarily due to higher levels of non-deductible officers' compensation expense in the fourth quarter of 2009 as a result of our participation in the CPP during 2009.

# **Credit Quality**

The following table provides a summary of our allowance for loan losses:

	Three months ended												
(Dollars in thousands, except ratios)	\ <u>-</u>	March 31, 2010	D	ecember 31, 2009		March 31, 2009							
Allowance for loan losses, beginning balance	\$	72,450	\$	86,713	\$	107,396							
Provision for loan losses		10,745		17,291		43,466							
Gross loan charge-offs		(21,180)		(33,106)		(42,013)							
Loan recoveries		6,256		1,552		1,161							
Allowance for loan losses, ending balance	\$	68,271	\$	72,450	\$	110,010							
Provision as a percentage of total gross loans (annualized)		1.03	%	1.50	%	3.49 %							
Gross loan charge-offs as a percentage of average total gross loans (annualized)		2.07		2.98		3.30							
Net loan charge-offs as a percentage of average total gross loans (annualized)		1.46		2.84		3.21							
Allowance for loan losses as a percentage of total gross loans		1.61		1.58		2.18							
Total gross loans at period-end	\$	4,238,848	\$	4,582,966	\$	5,045,208							
Average total gross loans		4,149,183		4,402,909		5,159,412							

Our provision for loan losses was \$10.7 million for the first quarter of 2010, a decrease of \$6.6 million from the fourth quarter of 2009. Gross loan charge-offs of \$21.2 million for the first quarter of 2010 primarily came from our life science, hardware and software client portfolios. Gross loan charge-offs included \$4.1 million of loans that were previously included as nonperforming loans. Loan recoveries of \$6.3 million for the first quarter of 2010 were primarily from our hardware and software client portfolios.

Our allowance for loan losses decreased from \$72.5 million at December 31, 2009 to \$68.3 million at March 31, 2010. Our allowance for loan losses peaked at \$110.5 million at June 30, 2009 and has decreased in each subsequent quarter. The decrease in allowance for loan losses reflects both a decrease in our loan balances, as well as from continuing improvement in credit quality trends in our loan portfolio since the second quarter of 2009 as indicated by several factors including the following:

- A 54.4 percent decrease in nonperforming loans from a peak of \$111.5 million at June 30, 2009 to \$50.8 million at March 31, 2010.
- A 29.5 percent decrease in classified loans from the second quarter of 2009 to the first quarter of 2010.
- Resolution of certain large nonperforming loans in the fourth quarter of 2009 that had previously been specifically reserved for. At March 31, 2010 our nonperforming loans remained stable, as compared to December 31, 2009 levels.

Our overall percentage of allowance for loan losses decreased from a high of 2.26 percent at June 30, 2009, to 1.61 percent at March 31, 2010 due primarily to the resolution of certain large nonperforming loans and the fact that new additions to nonperforming loans have been smaller in size, which is a trend we expect will continue throughout 2010.

As such, we believe that our current allowance for loan losses of \$68.3 million (1.61 percent of total gross loans) is adequate and indicative of ongoing levels of future net charge-offs. The following table provides a summary of

our credit quality information:

	Period end balances at										
(Dollars in thousands, except ratios)	N	March 31, 2010		December 31, 2009			March 31, 2009		_		
Allowance for loan losses as a percentage of total gross loans		1.61	%		1.58	%		2.18	%		
Allowance for loan losses for performing loans as a percentage of total gross performing loans		1.40			1.40			1.40			
Allowance for loan losses for impaired loans as a percentage of total gross nonperforming loans		18.68			16.83			40.39			
Allowance for loan losses	\$	68,271		\$	72,450		\$	110,010			
Allowance for loan losses for total gross performing loans		58,775			63,582			69,148			
Allowance for loan losses for total gross impaired loans		9,496			8,868			40,862			
Total gross performing loans		4,188,015		4	,530,283		4	4,944,051			
Total gross nonperforming loans		50,833			52,683			101,157			

#### **Noncontrolling Interests**

Net income attributable to noncontrolling interests was \$10.7 million for the first quarter of 2010, compared to net income of \$3.3 million for the fourth quarter of 2009 and a net loss of \$34.0 million for the first quarter of 2009. Net income attributable to noncontrolling interests of \$10.7 million for the first quarter of 2010 was primarily a result of the following:

- Gains on investment securities (including carried interest) attributable to noncontrolling interests of \$12.8 million, stemming mainly from gains of \$14.1 million from our managed funds of funds, partially offset by losses of \$1.4 million from our managed co-investment funds.
- Noninterest expense of \$3.2 million, principally related to management fees paid by the noncontrolling interests to the Company's wholly owned subsidiaries as the general partner.

# **SVBFG Stockholders' Equity**

On December 23, 2009, we redeemed in full 235,000 outstanding shares of preferred stock, for \$235 million, plus \$1.2 million of accrued and unpaid dividends, from the U.S. Treasury under the CPP. The redemption of the preferred shares resulted in a non-cash charge of \$11.4 million in the fourth quarter of 2009. In connection with our participation in the CPP, as of March 31, 2010, we have a warrant outstanding for 354,058 shares of our common stock. We have engaged in negotiations with the U.S. Treasury regarding the repurchase of our warrant, but have not reached an agreement on the repurchase. If we are unable to reach an agreement, the U.S. Treasury may decide to sell the warrant through an auction process.

Accumulated other comprehensive income increased by \$17.6 million to \$23.5 million as of March 31, 2010, compared to \$5.9 million as of December 31, 2009, primarily due to increases in the fair value of our fixed income investment portfolio as a result of decreases in long-term interest rates.

# Outlook for the Year Ending December 31, 2010

Our outlook for the year ending December 31, 2010 is provided below on a GAAP basis, unless otherwise noted. We have provided our current outlook for the expected full year results of our significant forecasted activities. In general, we do not provide our outlook for items where the timing or financial impact are particularly uncertain, or for certain potential unusual or one-time items; nevertheless, we have provided directional guidance on two such items, specifically net gains (losses) on equity warrant assets and net gains (losses) on investment securities, net of noncontrolling interests. The outlook observations presented below are, by their nature, forward-looking statements and are subject to substantial risks and uncertainties which are discussed below under the caption "Forward-Looking Statements".

For the year ending December 31, 2010, compared to our 2009 results, we currently expect the following outlook:

	Current outlook compared to 2009 results (as of April 22, 2010)	Change in outlook compared to outlook reported as of January 21, 2010
Average loan balances	Decrease at a percentage rate in the high single digits	Outlook decreased from comparable levels due to continued efforts by some clients to deleverage their businesses
Average deposit balances	Increase at a percentage rate in the mid teens	Outlook increased from low double digits due to our clients' desire to maintain short-term liquidity and lack of attractive investment opportunities
Net interest income	Increase at a percentage rate in the low double digits	Outlook decreased from mid teens due to continued efforts by some clients to deleverage their businesses
Net interest margin	Between 3.50% - 3.80%	Outlook decreased from 3.60% - 4.00% due to an increase in our outlook for average deposit balances
Allowance for loan losses as a percentage of period end gross loans	Comparable to fourth quarter 2009 levels of 1.58%	No change from previous outlook
Net loan charge-offs	Decline from 2009 levels of \$125.1 million	No change from previous outlook
Nonperforming loans as a percentage of total gross loans	At levels lower than fourth quarter 2009 levels of 1.15%	No change from previous outlook
Fees for deposit services, letters of credit, business credit card, client investment, and foreign exchange, in aggregate	Increase at a percentage rate in the mid single digits	No change from previous outlook
Net gains (losses) on equity warrant assets	Slight increase to 2009 levels	Outlook increased from previous outlook due to upward market trends (IPO filings, stock market appreciation, and higher valuations)
Net gains (losses) on investment securities, net of noncontrolling interests*	Improvement from 2009 levels	Outlook increased from previous outlook due to upward market trends (IPO filings, stock market appreciation, and higher valuations)
Noninterest expense* (excluding expenses related to goodwill impairment and noncontrolling interests)	Increase at a percentage rate in the high teens	Outlook improved from previous outlook due to the change in timing of certain business initiatives and hiring plans

<sup>\*</sup> non-GAAP

### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts, such as forecasts of our future financial results and condition, expectations for our operations and business, and our underlying assumptions of such forecasts and expectations. In this release, including the section "Outlook for the Year Ending December 31, 2010" above and the quoted remarks regarding the Company's pipeline and growth from the President and CEO, we make forward-looking statements discussing management's expectations about economic conditions, opportunities in the market, our financial, credit (including the adequacy of our allowance for loan losses and credit quality trends), business performance (including our performance against internal targets for 2010), expense levels (including compensation expense levels) and financial results (and the components of such results) for the year 2010.

Although management believes that the expectations reflected in our forward-looking statements are reasonable and has based these expectations on our beliefs and assumptions, such expectations are not guarantees and may prove to be incorrect. Actual results could differ significantly. Factors that may cause the outlook for the year 2010 and other forward-looking statements herein to change include, among others, the following: (i) deterioration, weaker than expected improvement, or other changes in the state of the economy or the markets in which we conduct business or are served by us (including the levels of initial public offering and mergers & acquisitions activities), (ii) changes in the volume and credit quality of our loans, (iii) changes in interest rates or market levels or factors affecting them, (iv) changes in the performance or equity valuations of funds or companies in which we have invested or hold derivative instruments or equity warrant assets, (v) variations from our expectations as to factors impacting our cost structure, (vi) changes in our assessment of the creditworthiness or liquidity of our clients or unanticipated effects of credit concentration risks which create or exacerbate deterioration of such creditworthiness or liquidity, and (vii) accounting changes, as required by U.S. generally accepted accounting principles. For additional information about these factors, please refer to our public reports filed with the U.S. Securities and Exchange Commission, including our most recently-filed guarterly or annual report. The forward-looking statements included in this release are made only as of the date of this release. We do not intend, and undertake no obligation, to update these forward-looking statements.

# **Earnings Conference Call**

On April 22, 2010, we will host a conference call at 3:00 p.m. (Pacific Time) to discuss the financial results for the first quarter ended March 31, 2010. The conference call can be accessed by dialing (877) 663-9523 or (404) 665-9482, and referencing the conference ID "69784043". A live webcast of the audio portion of the call can be accessed on the Investor Relations section of our website at <a href="https://www.svb.com">www.svb.com</a>. A replay of the conference call will be available beginning at approximately 6:00 p.m. (Pacific Time) on Thursday, April 22, 2010, through midnight on Tuesday, April 27, 2010, by dialing (800) 642-1687 or (706) 645-9291 and referencing conference ID number "69784043". A replay of the audio webcast will also be available on <a href="www.svb.com">www.svb.com</a> for 12 months beginning Thursday, April 22, 2010.

#### **About SVB Financial Group**

For over 25 years, SVB Financial Group and its subsidiaries, including Silicon Valley Bank, have been dedicated to helping entrepreneurs succeed. SVB Financial Group is a financial holding company that serves companies in the technology, life science, venture capital/private equity and premium wine industries. Offering diversified financial services through Silicon Valley Bank, SVB Analytics, SVB Capital, SVB Global and SVB Private Client Services, SVB Financial Group provides clients with commercial, investment, international and private banking services. The Company also offers funds management, broker-dealer services and asset management, as well as the added value of its knowledge and networks worldwide. For management reporting purposes, we report the results of our operations through four operating segments: Global Commercial Bank, Relationship Management, SVB Capital, and Other Business Services. Our Other Business Services group consists of Sponsored Debt Funds & Strategic Investments and SVB Analytics. Headquartered in Santa Clara, California, SVB Financial Group operates through 26 offices in the U.S. as well as through offices internationally in China, India, Israel and the United Kingdom. More information on the Company can be found at www.svb.com. (SIVB-F)

Banking services are provided by Silicon Valley Bank, the California bank subsidiary and commercial banking operation of SVB Financial Group, and a member of the FDIC and the Federal Reserve. SVB Private Client Services is a division of Silicon Valley Bank. SVB Financial Group is also a member of the Federal Reserve.

# SVB FINANCIAL GROUP AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three months ended										
		March 31,	De	cember 31,	March 31,						
(Dollars in thousands, except share data)		2010		2009		2009					
Interest income:											
Loans	\$	73,942	\$	80,258	\$	88,251					
Investment securities:											
Taxable		32,267		28,329		14,851					
Non-taxable		970		996		1,061					
Federal funds sold, securities purchased under agreements to resell											
and other short-term investment securities		2,840		2,562		2,376					
Total interest income		110,019		112,145		106,539					
Interest expense:											
Deposits		3,665		4,093		6,847					
Borrowings		5,514		5,912		8,181					
Total interest expense		9,179		10,005		15,028					
Net interest income		100,840		102,140		91,511					
Provision for loan losses		10,745		17,291		43,466					
Net interest income after provision for loan losses		90,095		84,849		48,045					
Noninterest income:											
Gains (losses) on investment securities, net		16,004		6,681		(35,045)					
Foreign exchange fees		8,861		8,161		7,466					
Deposit service charges		7,225		7,344		6,823					
Client investment fees		3,940		4,344		6,248					
Credit card fees		2,687		2,618		1,439					
Letters of credit and standby letters of credit income		2,511		2,093		2,892					
Gains on derivative instruments, net		1,982		1,370		1,814					
Other		6,063		8,131		2,782					
Total noninterest income (loss)		49,273		40,742		(5,581)					
Noninterest expense:											
Compensation and benefits		59,830		48,589		48,280					
Professional services		12,098		11,088		12,080					
Premises and equipment		5,784		6,277		5,407					
FDIC assessments		5,049		3,182		2,675					
Net occupancy		4,688		4,542		4,305					
Business development and travel		4,286		4,436		3,273					
Correspondent bank fees		1,948		2,046		1,913					
Impairment of goodwill		_		_		4,092					
(Reduction of) provision for unfunded credit commitments		(1,507)		1,999		(2,284)					
Other		6,400		5,748		7,399					
Total noninterest expense		98,576		87,907		87,140					
Income (loss) before income tax expense		40,792		37,684		(44,676)					
Income tax expense (benefit)		11,582		13,602		(2,448)					
Net income (loss) before noncontrolling interests		29,210		24,082		(42,228)					
Net (income) loss attributable to noncontrolling interests		(10,653)		(3,338)		33,993					
Net income (loss) attributable to SVBFG	\$	18,557	\$	20,744	\$	(8,235)					
Preferred stock dividend and discount accretion		-		(14,700)		(3,536)					
Net income (loss) available to common stockholders	\$	18,557	\$	6,044	\$	(11,771)					
Earnings (loss) per common share — basic	\$	0.45	\$	0.17	\$	(0.36)					
Earnings (loss) per common share — diluted	\$	0.44	\$	0.16	\$	(0.36)					
Weighted average common shares outstanding — basic		41,404,501		36,475,822		32,931,714					
Weighted average common shares outstanding — diluted		42,291,467		37,214,151		32,931,714					

# SVB FINANCIAL GROUP AND SUBSIDIARIES INTERIM CONSOLIDATED BALANCE SHEETS (Unaudited)

(Dollars in thousands, except par value, share data and ratios)		March 31, 2010		December 31, 2009		March 31, 2009	
Assets:							
Cash and due from banks	\$	4,614,434	\$	3,454,611	\$	3,535,196	
Federal funds sold, securities purchased under agreements to resell		77.000		50.040		444 700	
and other short-term investment securities		77,269		58,242		111,790	_
Cash and cash equivalents		4,691,703		3,512,853		3,646,986	_
Investment securities		4,939,084		4,491,752		2,032,157	
Loans, net of unearned income		4,205,245		4,548,094		5,003,069	
Allowance for loan losses  Net loans		(68,271) 4.136.974		(72,450) 4.475.644		(110,010)	_
		4,130,974		4,475,644		4,893,059	-
Premises and equipment, net of accumulated depreciation and amortization		24.066		21 726		29,341	
Accrued interest receivable and other assets		34,966 322,522		31,736 329,414		353,472	
Total assets	\$	14,125,249	\$	12,841,399	\$	10,955,015	_
Total assets	Ψ	14,120,240	Ψ	12,041,000	Ψ	10,555,015	=
Liabilities and total equity:							
Liabilities:							
Deposits:	_	7.040.045		0.000.000	•	F 000 000	
Noninterest-bearing demand	\$	7,012,310	\$	6,298,988	\$	5,228,830	
Negotiable order of withdrawal (NOW)		47,840		53,200		43,802	
Money market		1,462,661		1,292,215		1,061,547	
Money market deposits in foreign offices		73,326		49,722		45,439	
Time		331,981		332,310		393,433	
Sweep		2,585,176		2,305,502		1,709,273	_
Total deposits		11,513,294		10,331,937		8,482,324	_
Short-term borrowings		39,895		38,755		56,450	
Other liabilities		163,187		139,947		163,422	
Long-term debt		859,713		856,650		964,175	_
Total liabilities		12,576,089		11,367,289		9,666,371	_
SVBFG stockholders' equity:							
Preferred stock, \$0.001 par value, 20,000,000 shares authorized; no							
shares issued and outstanding		-		-		-	
Preferred stock, Series B Fixed Rate Cumulative Perpetual Preferred							
Stock, \$1,000 liquidation value per share, 235,000 shares							
authorized; 0, 0 and 235,000 shares issued and outstanding,							
net of discount, respectively		-		-		221,783	
Common stock, \$0.001 par value, 150,000,000 shares authorized;							
41,526,122 shares, 41,338,389 shares and 32,935,515 shares		40					
outstanding, respectively		42		41		33	
Additional paid-in capital		398,510		389,490		71,760	
Retained earnings		751,472		732,907		697,956	
Accumulated other comprehensive income (loss)		23,456		5,905		(3,162)	_
Total SVBFG stockholders' equity		1,173,480		1,128,343		988,370	
Noncontrolling interests		375,680		345,767		300,274	_
Total equity	Φ.	1,549,160	Φ.	1,474,110	Φ.	1,288,644	_
Total liabilities and total equity	\$	14,125,249	\$	12,841,399	\$	10,955,015	=
Capital Ratios:							
Total risk-based capital ratio		20.72	%	19.94	%	18.75	
Tier 1 risk-based capital ratio		16.21		15.45		13.67	
Tier 1 leverage ratio		8.99		9.53		10.15	
Tangible common equity to tangible assets ratio (1)		8.30		8.78		6.99	
Tangible common equity to risk-weighted assets ratio		16.01		15.05		10.17	
Other Period-End Statistics:							
Loans, net of unearned income-to-deposits ratio		36.53	%	44.02	%	58.98	, c
- · · · · · · · · · · · · · · · · · · ·	¢.	28.26	φ	27.20	Φ.	00.00	
Book value per common share (2)	\$	20.20	\$	27.30	\$	23.28	

<sup>(1)</sup> Tangible common equity consists of SVBFG stockholders' equity (excluding preferred equity) less acquired intangibles and goodwill.

Tangible assets represent total assets less acquired intangibles and goodwill.

<sup>(2)</sup> Book value per common share is calculated by dividing total SVBFG stockholders' equity (excluding preferred equity) by total outstanding common shares.

# SVB FINANCIAL GROUP AND SUBSIDIARIES INTERIM AVERAGE BALANCES, RATES AND YIELDS (Unaudited)

		Three months ended															
		Ma	rch 31,	2010			Decem	nber 31, 2	009		March 31, 2009						
			In	terest				Inter	est			Interest					
		Average		come/	Yield/		Average	Inco		Yield/	Average	Income/	Yield/				
(Dollars in thousands)		Balance	EX	pense	Rate		Balance	Expe	nse	Rate	Balance	Expense	Rate				
Interest-earning assets:																	
Federal funds sold, securities purchased under																	
agreements to resell and other short-term	\$	4 246 207	\$	2.040	0.07.0/	r	2.755.002	e o	E60	0.27.0/	2 005 000	r 2270	0.24.0/				
investment securities (1) Investment securities: (2)	Þ	4,316,307	Ф	2,840	0.27 %	Ф	3,755,892	\$ 2	,562	0.27 %	\$ 2,825,988	\$ 2,376	0.34 %				
Taxable		3,911,183		32,267	3.35		3,194,147	20	,329	3.52	1,357,752	14,851	4.44				
Non-taxable (3)		98,957		1,492	6.11		101,107		,532	6.01	1,357,752	1,633	6.22				
Total loans, net of unearned income (4)		4,115,558		73.942	7.29		4,367,985		,532	7.29	5,116,252	88,251	7.00				
Total interest-earning assets		12,442,005		10,541	3.60		11,419,131	112	_	3.92	9,406,396	107,111	4.62				
Cash and due from banks		237,691		10,541	3.00		232,266	112	,001	3.92	321,282	107,111	4.02				
Allowance for loan losses		(78,050)					(91,653)				(111,527)						
Goodwill		(70,030)					(91,000)				4,048						
Other assets (5)		963.791					927,348				836,208						
Total assets	\$	13,565,437				\$ 1	12,487,092				\$ 10,456,407						
	-	,,				_	,,										
Funding sources:																	
Interest-bearing liabilities:																	
NOW deposits	\$	61,809	\$	64	0.42 %	\$	40,151	\$	40	0.40 %	\$ 52,282	\$ 49	0.38 %				
Regular money market deposits	•	149,397	•	104	0.28	•	144,655	*	123	0.34	179,099	305	0.69				
Bonus money market deposits		1,234,319		930	0.31		1,203,460	1	,158	0.38	986,034	1,738	0.71				
Money market deposits in foreign offices		62,037		53	0.35		67,404		74	0.44	64,485	174	1.09				
Time deposits		323,476		493	0.62		330,610		526	0.63	376,833	730	0.79				
Sweep deposits		2,425,258		2,021	0.34		2,098,254	2	,172	0.41	1,632,420	3,851	0.96				
Total interest-bearing deposits		4,256,296		3,665	0.35		3,884,534		,093	0.42	3,291,153	6,847	0.84				
Short-term borrowings		44,668		15	0.14		49,525		15	0.12	47,044	21	0.18				
3.875% convertible senior notes		247,195		3,526	5.78		246,625	3	,520	5.66	244,789	3,505	5.81				
Junior subordinated debentures		55,967		569	4.12		55,974		893	6.33	55,921	786	5.70				
Senior and subordinated notes		551,932		1,336	0.98		558,421	1	,417	1.01	568,206	3,407	2.43				
Other long-term debt		7,335		68	3.76		7,831		67	3.39	101,269	462	1.85				
Total interest-bearing liabilities		5,163,393		9,179	0.72		4,802,910	10	,005	0.83	4,308,382	15,028	1.41				
Portion of noninterest-bearing funding sources		7,278,612					6,616,221				5,098,014						
Total funding sources		12,442,005		9,179	0.30	1	11,419,131	10	,005	0.35	9,406,396	15,028	0.65				
Noninterest-bearing funding sources:																	
Demand deposits		6,710,928					5,998,373				4,636,553						
Other liabilities		176,283					169,293				184,844						
SVBFG stockholders' equity		1,162,929					1,183,276				1,008,102						
Noncontrolling interests		351,904					333,240				318,526						
Portion used to fund interest-earning assets		(7,278,612)					(6,616,221)				(5,098,014)						
Total liabilities and total equity	\$	13,565,437				\$ 1	12,487,092				\$ 10,456,407						
Net interest income and margin			\$ 1	01,362	3.30 %			\$ 102	,676	3.57 %		\$ 92,083	3.97 %				
Total deposits	\$	10,967,224	_			\$	9,882,907				\$ 7,927,706						
Average SVBFG stockholders' equity as a					:					=							
percentage of average assets					8.57 %					9.48 %			9.64 %				
Reconciliation to reported net interest income:																	
Adjustments for taxable equivalent basis				(522)					(536)			(572)					
Net interest income, as reported			\$ 1	00,840				\$ 102	,140			\$ 91,511					
·			_														

<sup>(1)</sup> Includes average interest-bearing deposits in other financial institutions of \$169.9 million, \$169.0 million and \$180.0 million for the quarters ended March 31, 2010, December 31, 2009 and March 31, 2009, respectively. For the quarters ended March 31, 2010, December 31, 2009, and March 31, 2009, balance also includes \$4.1 billion, \$3.5 billion and \$2.5 billion, respectively, deposited at the Federal Reserve Bank, earning interest at the Federal Funds target rate.

(4) Nonaccrual loans are reflected in the average balances of loans.

<sup>(2)</sup> Yields on interest-earning investment securities do not give effect to changes in fair value that are reflected in other comprehensive income.

<sup>(3)</sup> Interest income on non-taxable investment securities is presented on a fully taxable equivalent basis using the federal statutory tax rate of 35.0 percent for all periods presented.

<sup>(5)</sup> Average investment securities of \$599.6 million, \$578.0 million and \$467.0 million for the quarters ended March 31, 2010, December 31, 2009, and March 31, 2009, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.

#### Gains on Derivative Instruments, Net

Three months ended									
							% Chan	ge	
(Dollars in thousands)		arch 31, 2010	I, December 31, 2009		M	larch 31, 2009	December 31, 2009	March 31, 2009	
Gains on foreign exchange forward contracts, net:									
Gains on client foreign exchange									
forward contracts, net (1)	\$	292	\$	426	\$	496	(31.5) %	(41.1) %	
Gains on internal foreign									
exchange forward contracts, net (2)		2,046		406		1,943	NM	5.3	
Total gains on foreign exchange									
forward contracts, net		2,338		832		2,439	181.0	(4.1)	
Change in fair value of interest rate swap (3)		-		-		(170)	-	(100.0)	
Equity warrant assets:									
Gains on exercise, net		849		1,271		210	(33.2)	NM	
Change in fair value (4):									
Cancellations and expirations		(1,782)		(871)		(1,198)	104.6	48.7	
Other changes in fair value		577		138		533	NM	8.3	
Total net (losses) gain on equity warrant assets (5)		(356)		538		(455)	(166.2)	(21.8)	
Total gains on derivative instruments, net	\$	1,982	\$	1,370	\$	1,814	44.7 %	9.3_%	

#### NM- Not meaningful

- (1) Represents the net gains for foreign exchange forward contracts executed on behalf of clients.
- (2) Represents the change in the fair value of foreign exchange forward contracts used to economically reduce our foreign exchange exposure risk related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded on the line item "Other" as part of noninterest income, a component of consolidated net income.
- (3) Represents the change in the fair value hedge of the junior subordinated debentures. In December 2008, our counterparty called this swap for settlement in January 2009. As a result, the swap is no longer designated as a hedging instrument.
- (4) At March 31, 2010, we held warrants in 1,161 companies, compared to 1,225 companies at December 31, 2009 and 1,303 companies at March 31, 2009.
- (5) Includes net (losses) gains on equity warrant assets held by consolidated investment affiliates. Relevant amounts attributable to noncontrolling interests are reflected in the interim consolidated statements of income under the caption "Net (Income) Loss Attributable to Noncontrolling Interests".

# Net (Income) Loss Attributable to Noncontrolling Interests

		Three months ended								
(Dollars in thousands)		/larch 31, 2010	•		March 31, 2009					
Net interest loss (income) (1)	\$	7	\$	(11)	\$	14				
Noninterest (income) loss (1)		(14,283)		(6,668)		31,907				
Noninterest expense (1)		3,231		3,344		3,387				
Carried interest (2)		392		(3)		(1,315)				
Net (income) loss attributable to noncontrolling interests	\$	(10,653)	\$	(3,338)	\$	33,993				

- (1) Represents noncontrolling interests share in net interest income, noninterest income, and noninterest expense.
- (2) Represents the change in the preferred allocation of income we earn as general partners managing our managed funds and the preferred allocation earned by the general partner entity managing one of our consolidated sponsored debt funds.

## Reconciliation of Basic and Diluted Weighted Average Common Shares Outstanding

	Three months ended							
(Shares in thousands)	March 31, 2010	December 31, 2009	March 31, 2009					
Weighted average common shares outstanding-basic	41,405	36,476	32,932					
Effect of dilutive securities:								
Stock options	751	643	-					
Restricted stock awards and units	135	95	-					
3.875% convertible senior notes (1)	-	-	-					
Warrants associated with 3.875% convertible								
senior notes (1)	-	-	-					
Warrant associated with Capital Purchase Program (2)	-	-	-					
Total effect of dilutive securities	886	738	-					
Weighted average common shares outstanding-diluted	42,291	37,214	32,932					

<sup>(1)</sup> The dilutive effect of our convertible senior notes is calculated using the treasury stock method based on our average share price and is dilutive at an average share price of \$53.04. The associated warrants are dilutive beginning at an average share price of \$64.43. These notes are due on April 15, 2011 and the associated warrants expire ratably commencing on July 15, 2011.

Due to the net loss applicable to common stockholders for the first quarter of 2009, no potentially dilutive shares were included in the loss per share calculation as including such shares would be anti-dilutive and reduce the reported loss per share.

### **Credit Quality**

•	Period end balances at									
	March 31, 2010			December 31,				March 31,		
(Dollars in thousands)				2009				2009		
Nonperforming loans and assets:										
Nonperforming loans:										
Loans past due 90 days or more still accruing interest	\$	184		\$	2,456		\$	3,516		
Impaired loans		50,649	_		50,227			97,641	_	
Total nonperforming loans		50,833			52,683			101,157		
Other real estate owned		-	_		220			1,200	_	
Total nonperforming assets	\$	50,833	_	\$	52,903	_	\$	102,357	_	
			_						_	
Nonperforming loans as a percentage of total gross loans		1.20	%		1.15	%		2.01	%	
Nonperforming assets as a percentage of total assets		0.36			0.41			0.93		
Aller and Colored Land	•	00.074		•	70.450		•	440.040		
Allowance for loan losses	\$	68,271	0.1	\$	72,450	۰,	\$	110,010		
As a percentage of total gross loans		1.61	%		1.58	%		2.18	%	
As a percentage of total gross nonperforming loans		134.30		_	137.52		_	108.75		
Allowance for loan losses for total gross impaired loans	\$	9,496		\$	8,868		\$	40,862		
As a percentage of total gross loans		0.22	%		0.19	%		0.81	%	
As a percentage of total gross nonperforming loans		18.68			16.83			40.39		
Allowance for loan losses for total gross performing loans	\$	58,775		\$	63,582		\$	69,148		
As a percentage of total gross loans		1.39	%		1.39	%		1.37		
As a percentage of total gross performing loans		1.40			1.40			1.40		
Reserve for unfunded credit commitments (1)	\$	11,824		\$	13,331		\$	12,418		
Total gross loans		4,238,848			4,582,966			5,045,208		
Total unfunded credit commitments		5,251,336			5,338,726			5,072,604		

<sup>(1)</sup> The "Reserve for Unfunded Credit Commitments" is included as a component of "Other Liabilities".

<sup>(2)</sup> The warrant associated with our participation in the CPP is dilutive beginning at an average share price of \$49.78.

## **Average Client Investment Funds (1)**

			<u> </u>						
(Dollars in millions)	March 31, 2010			ember 31, 2009	March 31 2009				
Client directed investment assets	\$	9,389	\$	10,190	\$	11,643			
Client investment assets under management		5,680		5,911		5,834			
Sweep money market funds						224			
Total average client investment funds	\$	15,069	\$	16,101	\$	17,701			

Three months ended

(1) Client Investment Funds are maintained at third party financial institutions.

Period-end total client investment funds were \$15.1 billion at March 31, 2010, compared to \$15.6 billion at December 31, 2009 and \$16.9 billion at March 31, 2009. The decrease in average and period-end total client investment funds from the fourth quarter of 2009 to the first quarter of 2010 was primarily due to clients' desire to maintain short term liquidity provided by on balance sheet deposit accounts rather than invest in other options available in the current low interest rate environment.

#### **Use of Non-GAAP Financial Measures**

To supplement our unaudited condensed consolidated financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), we use certain non-GAAP measures (non-GAAP net income, non-GAAP noninterest income, non-GAAP net gains (losses) on investment securities, non-GAAP noninterest expense, and non-GAAP financial ratios) of financial performance. Non-GAAP financial measures are not in accordance with, or an alternative for, GAAP. Generally, a non-GAAP financial measure is a numerical measure of a company's performance that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. A non-GAAP financial measure may also be a financial metric that is not required by GAAP or other applicable requirement.

In particular, in this press release, we use certain non-GAAP measures that exclude from net income and certain other financial line items in certain periods:

- Income and expense attributable to noncontrolling interests As part of our funds management business, we recognize the entire income or loss from certain funds where we own less than 100 percent. We are required under GAAP to consolidate 100 percent of the results of the funds that we are deemed to control or in which we have a majority ownership. Similarly, we are required under GAAP to consolidate the results of eProsper, of which we own 65 percent. The relevant amounts attributable to investors other than us are reflected under "Net (Income) Loss Attributable to Noncontrolling Interests." Our net income available to common stockholders reported in that section includes only the portion of income or loss related to our ownership interest.
- Non-tax deductible goodwill impairment charge of \$4.1 million resulting from changes in our outlook for future financial performance of eProsper.
- Non-tax deductible charge of \$11.4 million related to CPP repayment.

In addition, in this press release, we use certain non-GAAP financial ratios that are not required by GAAP or exclude certain financial items from their calculations that are otherwise required under GAAP:

 Tangible common equity to tangible assets ratio – This ratio is not required by GAAP or applicable bank regulatory requirements, and is used by management to evaluate the adequacy of the Company's capital levels. Our ratio is calculated by dividing total SVBFG stockholder's equity, by total assets, after reducing amounts by acquired intangibles. The manner in which this ratio is calculated varies among companies. Accordingly, our ratio is not necessarily comparable to similar measures of other companies.  Non-GAAP operating efficiency ratio – This ratio excludes certain financial items that are otherwise required under GAAP. It is calculated by dividing noninterest expense (excluding goodwill impairment for applicable periods) by total taxable equivalent income, after reducing both amounts by taxable equivalent losses (income) attributable to noncontrolling interests for applicable periods.

We believe that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures (as applicable), provide meaningful supplemental information regarding our performance by: (i) excluding amounts attributable to noncontrolling interests which we effectively do not receive the economic benefit or cost of, where indicated, or certain items that do not occur in every reporting period, or (ii) providing additional information used by management that is not otherwise required by GAAP or other applicable requirement. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. These non-GAAP financial measures also facilitate a comparison of our performance to prior periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, net income or other financial measures prepared in accordance with GAAP. In the financial table below, we have provided a reconciliation of, where applicable, the most comparable GAAP financial measures to the non-GAAP financial measures used in this press release, or a reconciliation of the non-GAAP calculation of the financial measure.

# SVB FINANCIAL GROUP AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP NET INCOME (Unaudited)

	Three months ended									
(Dollars in thousands, except share amounts)	March 31, 2010		De	cember 31, 2009	March 31, 2009					
Net income (loss) available to common stockholders	\$	18,557	\$	6,044	\$	(11,771)				
Impairment of goodwill (1)		-		-		4,092				
Non-cash charge related to CPP repayment (2)		-		11,412		-				
Non-GAAP net income (loss) available to common stockholders	\$	18,557	\$	17,456	\$	(7,679)				
GAAP earnings (loss) per common share — diluted	\$	0.44	\$	0.16	\$	(0.36)				
Impact of impairment of goodwill (1)		-		-		0.13				
Impact of non-cash charge related to CPP repayment (2)		-		0.31		-				
Non-GAAP earnings (loss) per common share — diluted	\$	0.44	\$	0.47	\$	(0.23)				
Weighted average diluted common shares outstanding		42,291,467		37,214,151		32,931,714				

- (1) Non-tax deductible goodwill impairment charge for eProsper recognized in the first quarter of 2009.
- (2) Non-tax deductible charge related to CPP repayment recognized in the fourth quarter of 2009.

	Three months ended								
Non-GAAP noninterest income, net of noncontrolling interests (Dollars in thousands)	March 31, 2010		December 31, 2009		March 31, 2009				
GAAP noninterest income (loss)	\$	49,273	\$	40,742	\$	(5,581)			
Less: income (losses) attributable to noncontrolling interests, including carried interest		13,891		6,671		(30,592)			
Non-GAAP noninterest income, net of noncontrolling interests	\$	35,382	\$	34,071	\$	25,011			
			Three	months ende	d				

Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests (Dollars in thousands)	March 31, 2010		ember 31, 2009	N	March 31, 2009
GAAP net gains (losses) on investment securities	\$	16,004	\$ 6,681	\$	(35,045)
Less: gains (losses) on investment securities attributable to noncontrolling interests, including carried interest		12,778	 5,853		(30,438)
Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests	\$	3,226	\$ 828	\$	(4,607)

	Three months ended								
Non-GAAP operating efficiency ratio, net of noncontrolling interests (Dollars in thousands, except ratios)	March 31, 2010		De	cember 31, 2009		rch 31, 2009			
GAAP noninterest expense	\$	98,576	\$	87,907	\$	87,140			
Less: amounts attributable to noncontrolling interests		3,231		3,344		3,387			
Less: impairment of goodwill				-		4,092			
Non-GAAP noninterest expense, net of noncontrolling interests	\$	95,345	\$	84,563	\$	79,661			
GAAP taxable equivalent net interest income	\$	101,362	\$	102,676	\$	92,083			
Less: (losses) income attributable to noncontrolling interests		(7)		11_		(14)			
Non-GAAP taxable equivalent net interest income, net of noncontrolling interests		101,369		102,665		92,097			
Non-GAAP noninterest income, net of noncontrolling interests		35,382		34,071		25,011			
Non-GAAP taxable equivalent revenue, net of noncontrolling interests	\$	136,751	\$	136,736	\$	117,108			
Non-GAAP operating efficiency ratio	_	69.72	<u> </u>	61.84 %		68.02 %			
Non-GAAP non-marketable securities, net of noncontrolling interests (Dollars in thousands)	March 31, 2010			December 31, 2009	March 31, 2009				
GAAP non-marketable securities	\$	591,692	\$	553,530	\$	454,527			
Less: noncontrolling interests in non-marketable securities		344,890		320,523		276,122			
Non-GAAP non-marketable securities, net of noncontrolling interests	\$	246,802	\$	233,007	\$	178,405			

Non-GAAP tangible common equity and tangible assets (Dollars in thousands, except ratios)		March 31, 2010	D	ecember 31, 2009	March 31, 2009			
GAAP SVBFG stockholders' equity	\$	1,173,480	\$	1,128,343	\$	988,370	ı	
Less:								
Preferred stock		-		-		221,783		
Intangible assets		979		665		822		
Tangible common equity	\$	1,172,501	\$	1,127,678	\$	765,765	:	
GAAP Total assets	\$	14,125,249	\$	12,841,399	\$	10,955,015		
Less:								
Intangible assets		979		665		822		
Tangible assets	\$	14,124,270	\$	12,840,734	\$	10,954,193	:	
Risk-weighted assets	\$	7,325,082	\$	7,494,498	\$	7,533,338		
Tangible common equity to tangible assets		8.30	%	8.78	%	6.99	%	
Tangible common equity to risk-weighted assets		16.01		15.05		10.17		